North Atlantic Performance Trends

Presented to: ICAO NAT EFG 28

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Key NAT Performance Trends

Economic Outlook

Uneven Growth Remains
 (Advanced vs. Emerging Economies)

Policy Challenges

Euro Area QE to the Rescue

Industry Challenges

Safety in Focus

Operational Outlook

 US and Europe Operational Trends Continue to Diverge

Economic Outlook





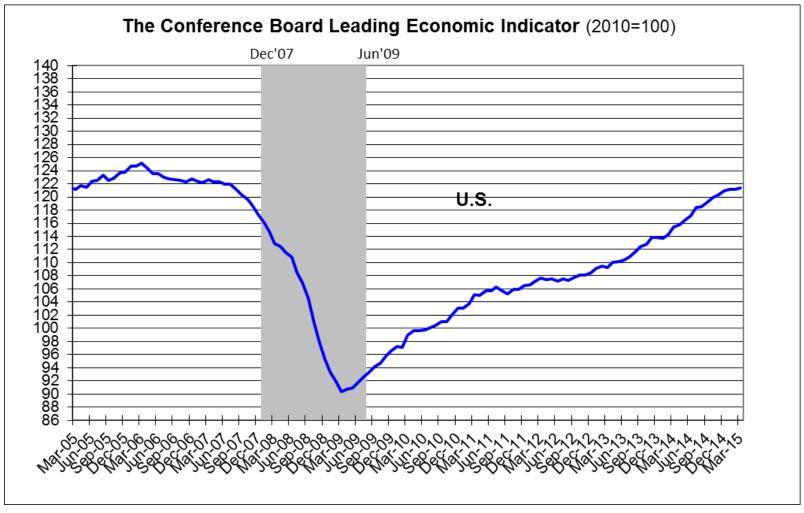
Uneven Recovery Continues

- Global outlook for 2015 is up for advanced economies, but down in emerging markets.
- Low oil prices (glut) have benefited most advanced economies.
- Weak investment and inflation below targets linger in advanced economies.
- Rapidly changing exchange rates.
- Greek default and departure from Euro?

Source: IMF, World Economic Outlook - April 2015

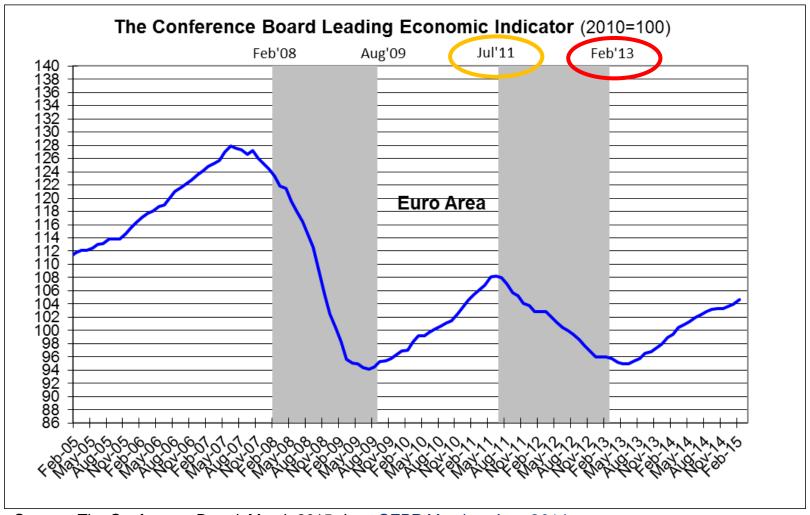
| Real GDP Forecast | | | | |
|----------------------------|------|------|--|--|
| (Annual Percentage Change) | | | | |
| Country | 2015 | 2016 | | |
| Canada | 2.2 | 2.0 | | |
| Denmark | 1.6 | 2.0 | | |
| France | 1.2 | 1.5 | | |
| Germany | 1.6 | 1.7 | | |
| Iceland | 3.5 | 3.2 | | |
| Ireland | 3.9 | 3.3 | | |
| Norway | 1.0 | 1.5 | | |
| Portugal | 1.6 | 1.5 | | |
| UK | 2.7 | 2.3 | | |
| US | 3.1 | 3.1 | | |
| Euro area | 1.5 | 1.6 | | |
| World | 3.5 | 3.8 | | |

Leading Economic Indicator – US



Source: The Conference Board, April 2015

Leading Economic Indicator – Euro Area



Source: The Conference Board, March 2015; Last CEPR Meeting: June 2014

Policy Challenges



Policy Challenges

U.S. Monetary Policies

- QE ended in October 2014
- Normalization of monetary policies
- "Waiting" for rate hike...

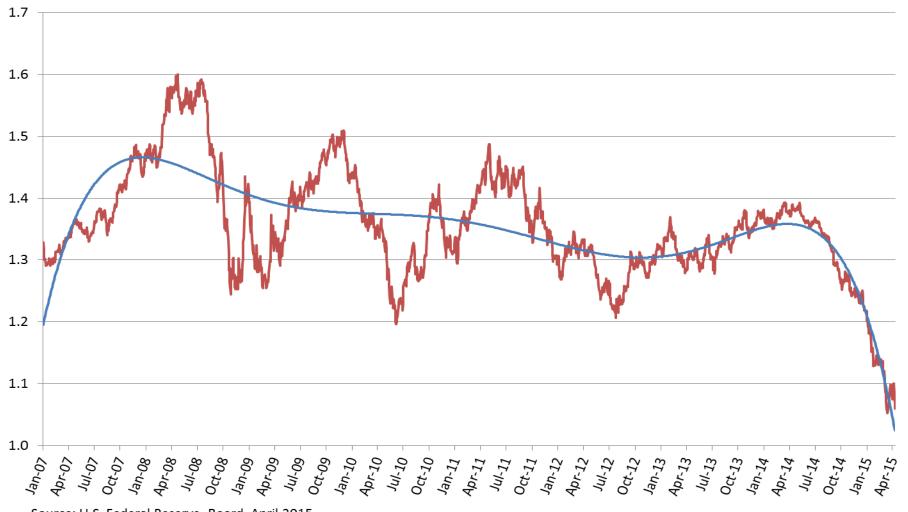


Euro Area QE Kicks-Off

- Stagnant growth: GDP was 0.9% for 2014 (Q4 at 0.3%)
- Deflation easing: March 2015 inflation at -0.1%
 (following -0.3% in February and -0.6% in January)
- ECB Stimulus: QE program started in March 2015;
 €60 billion per month until Sept 2016 (total €1 trillion+)
- Some countries still with high unemployment and debt



New \$US/€ Exchange Rate Equilibrium







Industry Outlook



Challenges for the Industry



Safety First

"Safety is the top priority" – IATA Press Release (March 2015)

"Pivotal changes for safety and operations" is the new path going forward.

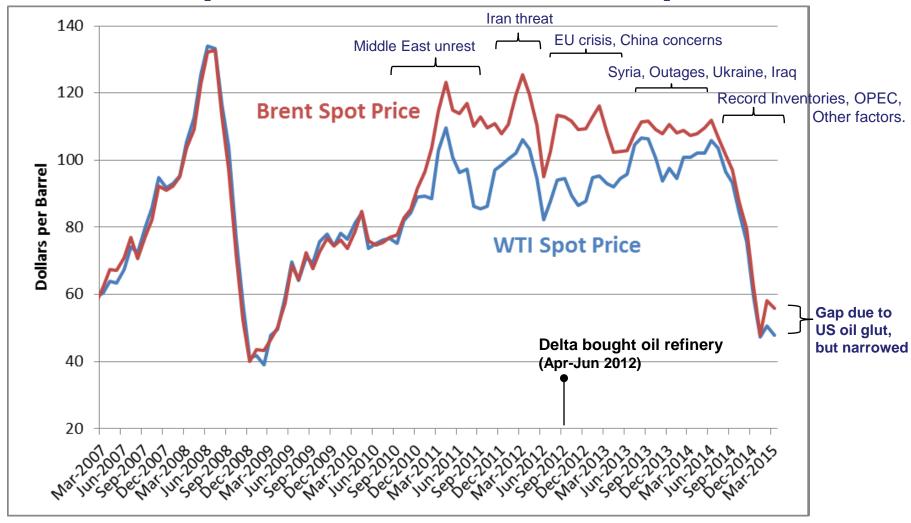
- Tony Tyler, IATA's Director General and CEO (April 2015)

Economic Opportunities

- Big drop in fuel prices leads to recent windfall, although less certain how long this will last
- Expected profit margin is "only" 3.2% for 2015
- Opportunities to invest, but planning is less certain



US – European Crude Oil Price Spread



Source: Energy Information Administration, March 2015





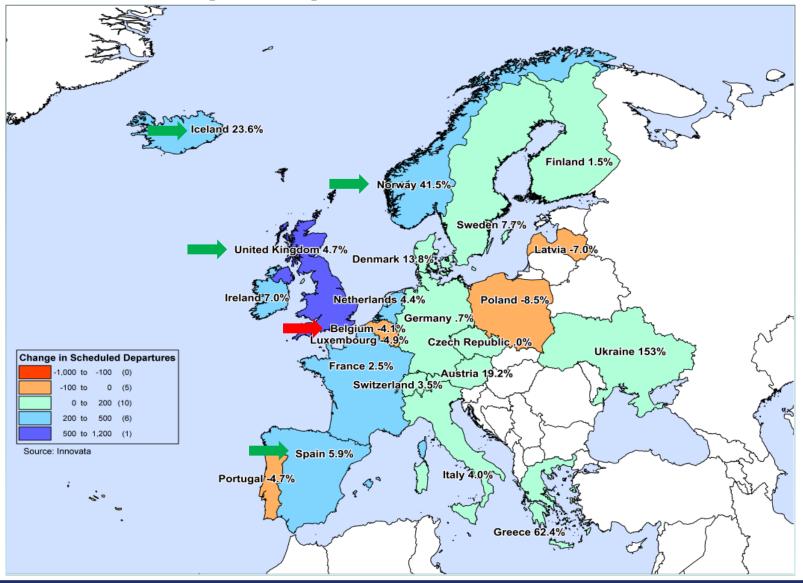
Uncertainty with Low Oil Prices

- Oil prices currently in the \$50s (April 2015) for the WTI
 Cushing and slightly higher for European Brent.
- Forecasts has WTI in the \$50s range thru 2015, and recover slowly up to \$70 by 2016/2017.
- High volatility: Supply and demand factors, exchange rate movements → Risk of oil recovery faster than expected.
- Airlines stay conservative in short-term planning, but could face uncertainty in longer term planning if price-slump remains: Should planning base on high or low oil scenario?
- "The outlook (oil price) is only getting murkier."
 - The International Energy Agency, April 15, 2015

Operational Outlook



US to Europe Departures: Jan – Jul 2015

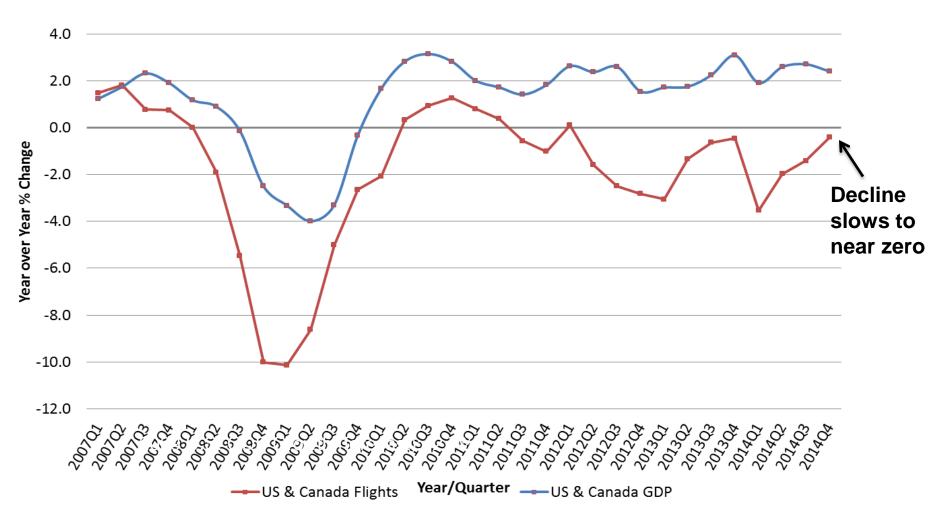


US to Europe: Top Ten Scheduled Departures (Jan – Jul 2015)

| Destination Country | 2014 | 2015 | % Change |
|----------------------------|--------|--------|----------|
| United Kingdom | 24,512 | 25,667 | 4.7% ← |
| Germany | 13,140 | 13,234 | 0.7% |
| France | 8,845 | 9,062 | 2.5% |
| Netherlands | 6,676 | 6,970 | 4.4% |
| Italy | 4,086 | 4,249 | 4.0% |
| Spain | 3,886 | 4,117 | 5.9% ← |
| Switzerland | 3,393 | 3,511 | 3.5% |
| Ireland | 3,253 | 3,482 | 7.0% ← |
| Belgium | 2,459 | 2,359 | -4.1% 💳 |
| Iceland | 1,490 | 1,841 | 23.6% 💳 |
| All US-Europe | 78,969 | 82,451 | 4.4% |

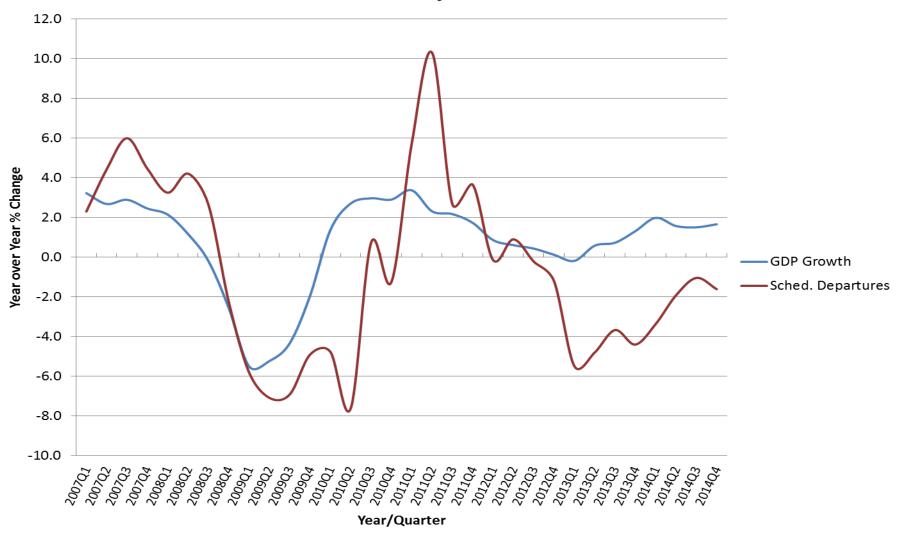
Source: Innovata, April 2015

2007-2014 Economy and Traffic – US and Canada



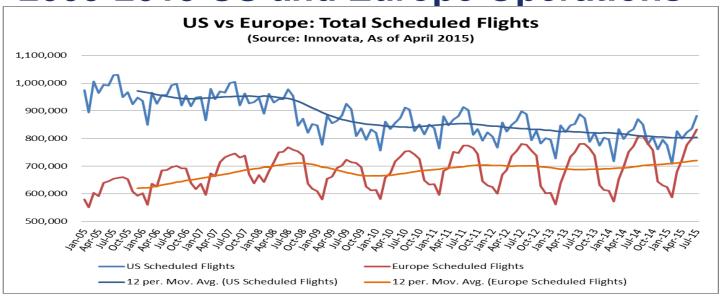
Source: ICAO, BTS, and Global Insight, April 2015

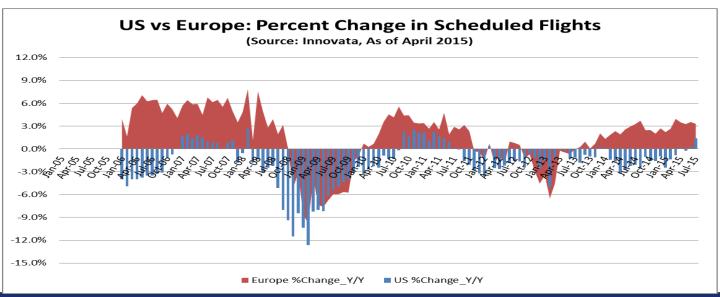
2007-2014 Economy and Traffic - Natzone



Source: ICAO, and Global Insight, April 2015

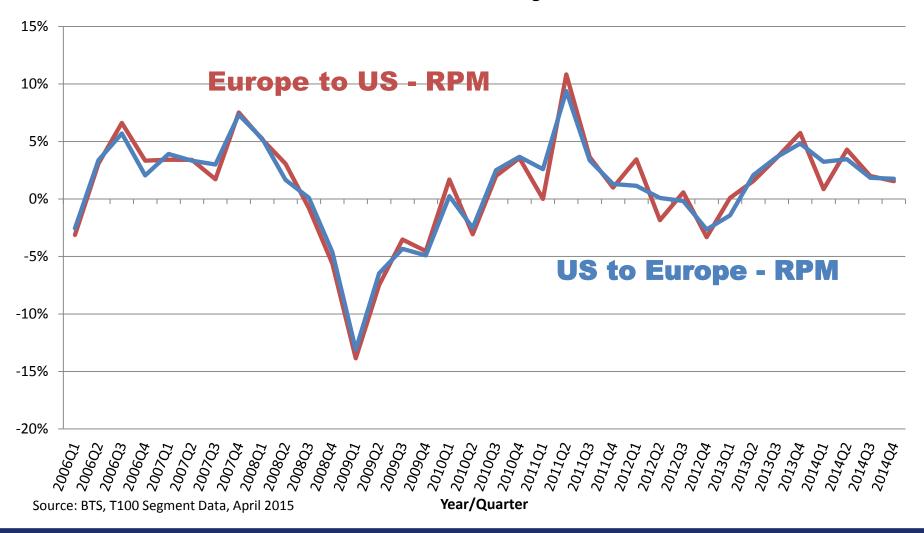
2005-2015 US and Europe Operations



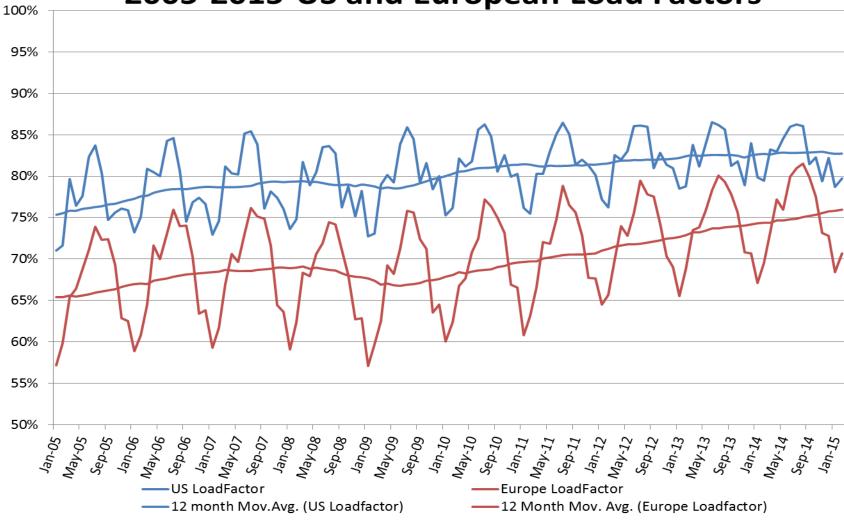


Passengers Demand

Year-over-Year Change

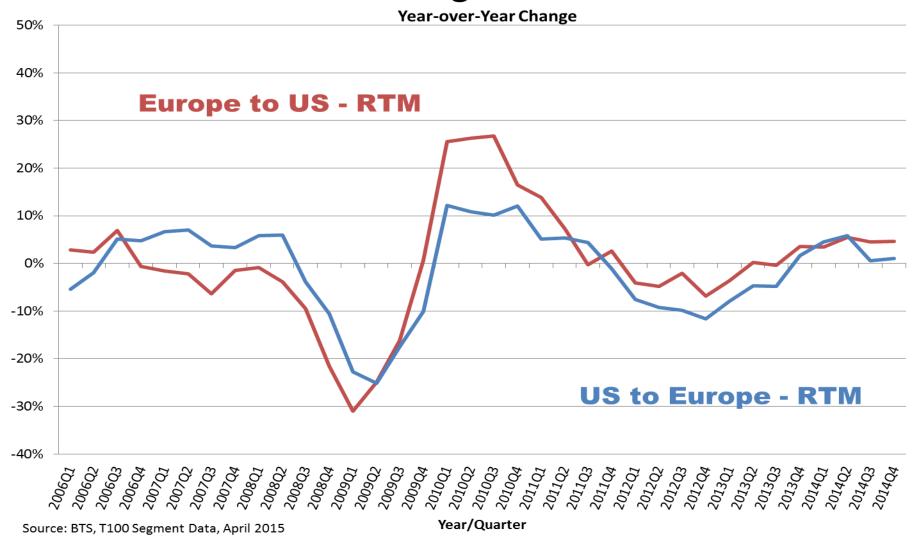


2005-2015 US and European Load Factors



Source: BTS and AEA (Association of European Airlines), April 2015

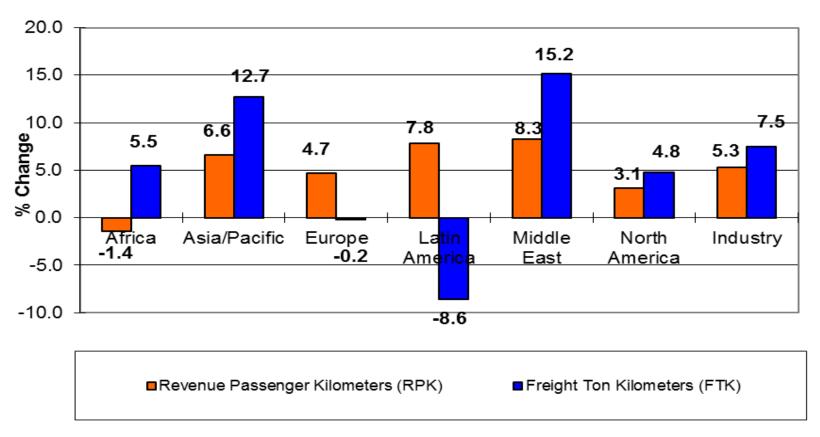
Air Cargo Demand



2015 Global Regional Trends (Year-to-Date February)

Regional Traffic Statistics

Change in RPK and FTK: (Jan-Feb) 2015 vs. 2014



Source: IATA, April 2015

The Challenges Continue:

- Euro Area deflation/stagnation, but QE should help
- "Grexit" A potentially destabilizing factor
- Divergent monetary policies (Europe/Japan vs. US)
- Low fuel prices Nice but uncertainty in airline planning
- Operational trends continue to diverge (US vs. Europe)
- Passengers and air cargo demand growth remain broadly positive, despite regional weaknesses in Euro Area and Latin America (freight)